

KenWo Golf Club
Board of Directors Meeting
Minutes
June 21st, 2021 Meeting

Present: Rene MacKay, Wayne Burke, David Fagan, Betty Mattson, Vernon Snair, Beth Lloyd, Peter Simmons, Dave Bolton, John Lawrence, and Shari Gagnon.

Regrets: Gary Johnson

- 1) Call to Order: The meeting was called to order by Wayne Burke, President at 6:30 pm.
- 2) Additions to Agenda: None.
- 3) Approval of Previous Meeting Minutes: A motion made to approve the May 2021 minutes; 2nd; CARRIED.
- 4) Business arising from Minutes: None
- 5) Discussion regarding Committees:
 - a) Director of Golf: Rene MacKay reported that all Statutory Remittances are paid in full. Rene updated the Board on the number of rounds played in May and June versus last year, the Tee Sign Sponsor signs, and the CEWS application. He also updated the Board on a member coming forward with a substantial gift to the club to be used towards a specific project for the clubhouse.
 - b) Finance Report: Dave Fagan presented the Board with a Projected Cash & Debt Flow Spreadsheet. There were discussions centered around the Capital Projects on the planning list, the Ad-Hoc Committee meeting, and the financing of said projects.
 - c) Greens & Long-Range Planning: Vernon Snair reported that the committee has recently met to discuss the timelines on the minor projects currently being worked on and ones to be worked on in the summer and fall.
- 6) Unfinished Business: None
- 7) New Business:
 - a. Irrigation System Presentation: Barry Stone presented the Board with a design and Quote on work to be done on the current irrigation system. Phase 1; Pump replacement was completed in 2011, Phase 2; replacing the current 4-inch pipe with a 6-inch pipe was discussed and a quote was presented, Phase 3; upgrade the sprinkler system with “valve in head” heads to further increase the efficiency and adaptability of the irrigation system.
 - b. HRM/Hants County Member Update: In lieu of the delayed start to the season due to Covid, credits and refunds were offered to HRM/Hants County members. The end result was 8 full membership refunds issued and approximately \$8500.00 in credits issued with an even mix of 2022 membership credits, pro shop credits and F&B credits.
 - c. 2022 Membership: The Board discussed the current Membership categories and possible changes for 2022. A motion to form a Membership Ad-Hoc Committee to discuss the various membership options was made; 2nd; CARRIED. The Committee was populated to

review the current membership categories and pricing. They will present back to the Board draft revisions for the 2022 Membership.

- d. Ad-Hoc Committee (Long-Range Projects): Projects previously discussed under the Finance and Greens Reports.
- e. Bridge Work: The Bridge on #6 will be finalized this week with a total cost of approximately 12-15K. There are two more bridges that we hope to rebuild before the end of 2021.
- f. 14th Tee Deck: Rene MacKay reported that the initial quote from Turf Masters for the re-design came in at \$123K. The re-design improves safety measures of not only the sloped cart path on #14 but also the safety of those leaving their carts at the tree line of #13 fairway. This project would need to be completed before any future paving work in this area of the course. The company will be visiting the site again to confirm the final quote and project details.. A Motion was made to approve up to \$125,000 for the rebuild of the #14 Tee Deck, 2nd; CARRIED.

Side Note: Irrigation system was discussed again following the presentation from Barry Stone that took place earlier in the meeting: A motion was made to approve the purchase and installation of a new 6 inch main line as per design at a cost of up to \$125,000; 2nd; CARRIED.

- g. POS/Tee Time Booking System: Rene MacKay reported the Online Booking System is working well, but also experiencing an extremely high level of demand - it works great until there are too many people trying to get tee-times at the same time. The belief is that as the province continues to loosen restrictions the demand for tee times will soften and this is already being noticed during the latter half of June. The current POS system cost 4-5K per year. A new system could range anywhere from 15-20K per year. Rene MacKay is currently looking into other systems and will report back to the board at a later date. It was also understood and agreed upon that the POS/Tee Time Booking system is an operational matter.
- h. Calendar of Events: The Calendar of Events continues to be worked on and changed on a daily basis. Some events were canceled due to Covid restrictions and others are being re-scheduled as time allows.
- i. 100th Anniversary: There are currently four 100th Anniversary Events being scheduled. The Past Presidents Luncheon; the Past Champions Dinner; Birthday Celebration Weekend and Closing Dinner.
- j. Board Mgmt Outing: The Outing is scheduled for August 5th; more information to follow.

8) Next Meeting: Monday August 30th at 6:30 pm.

9) Adjournment: The meeting was adjourned at 8:37 PM by Wayne Burke.

Minutes: Brandy Martin