



KENWo

— GOLF CLUB —

EST. 1921

Membership Renewal Package

9514 Commercial Street New Minas, Nova Scotia

902.681.5388 | KenWo.ca



Mission

Providing our members and guests of all ages and abilities with an overall golf experience, delivered by exceptional staff, that consistently earns their appreciation, support, loyalty, and trust.

Vision

Strive to be the premier semi-private golf facility in Atlantic Canada based on a foundation of exceptional performance.

Core Values

Our Core Values shape the decisions we make, define our character, and preserve what is special about KenWo Golf Club. KenWo not only serves its members and guests, but also strives to support our community through a number of different charitable events. We are proud of our youth programs which build and promote the path to our future!

Membership Classification

KenWo is a place to enjoy. We understand the demands put on our members throughout the year, and we ensure this is a place to enjoy and escape from the everyday hustle and bustle. We realize time is precious for today's families and have built our membership offering around you. A breakdown of our membership categories are as follows:

Adult	An individual aged 26 and over as of January 1st
Couple	Any two individuals over the age of 25 as of January 1st who are living together at the same residence
Intermediate	Any individual aged of 19-25 as of January 1st
Junior	Any individual aged 9-18 as of May 1st. Subject to Junior golf playing restrictions
Swing Start	An individual aged 5-8 as of May 1st. Subject to Swing Start Playing restrictions
Family	A family consists of two adults living together at the same residence, along with their children as Junior members (Aged 5-18) * See Family Membership Dues & Rates for more details





2024 Membership Dues & Rates

All Membership Fees Include Golf Canada and Golf Nova Scotia Fees | Prices include HST

INDIVIDUAL ADULT Membership - Unrestricted	Shareholder	Non-Shareholder	FB Minimum
Adult A (41 years and older)	\$1,620	\$1,795	\$200
Adult B (36-40)	\$1,380	\$1,525	\$200
Adult C (26-35)	\$1,150	\$1,270	\$200
Intermediate (19-25)	\$860	\$950	\$150

COUPLES Membership - Unrestricted		FB Minimum
Two Co-habiting Adults * A Minimum of 1 Share is Required *Couples with 2 Shares will receive an additional 5% discount.	\$2,995	\$400

JUNIOR Membership	WITH Parent/Grandparent as Current Member	WITHOUT Parent/Grandparent as Current Member
Junior (11-18)	\$525	\$575
Young Junior (9-10)	\$445	\$495
Swing Start (5-8)	\$315	\$345

Mandatory Junior Clinic Fees (\$40) included in Junior Membership Fees
 Junior & Swing Start Ages are Effective As of May 1st

2024 Membership Dues & Rates



Prices below include HST

Family FULL Not Available for Couples without Juniors. Not Available for Grandparents/Grandchildren. A Minimum of 1 Share is Required	\$3,200	Combined FB Minimum \$400
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- Both Adults are Full-playing Members. No Tee Time or Playing Restrictions
- Maximum of 2 Juniors aged 18 and under are included – each additional Junior is \$175
- Juniors are restricted as per KenWo Junior Playing Policies. Mandatory Junior Clinic Fee of \$40/Junior
- All Members are Eligible to Participate in All Divisional Play, Club & Jr. Championships, Club & Jr. Tournaments
- Eligible for All Payment Plans. A Minimum of 1 Share is Required
- Combined F&B Minimum of \$400 – includes Purchases Made by All Family Members Including Juniors

Family FLEX Not Available for Couples without Juniors. Not Available for Grandparents/Grandchildren. At least 1 Share is Required	\$2,725	Combined FB Minimum \$400
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- One Adult is a Full-Playing Member. No Tee-Time or Playing Restrictions. Eligible to Participate in All Divisional Play, Club Championships, Club Tournaments
- One Adult is a Limited-Playing Member. Restricted Tee-Times Daily Play after 1:00 PM Only. Not Eligible to Participate in Any Divisional Play or Club Championships
- Maximum of 2 Juniors aged 18 and under are included – each additional Junior is \$175
- Juniors are restricted as per KenWo Junior Playing Policies. Juniors are Eligible to Participate in All Divisional Play, Club Championships, Club Tournaments. Mandatory Junior Clinic Fee of \$40/Junior
- Eligible for All Payment Plans. A Minimum of 1 Share is Required
- Combined F&B Minimum of \$400 – includes Purchases Made by All Family Members Including Juniors



Club Services & Other Fees

*Prices below include HST.
Availability of club and pull cart storage is limited.

COST

Seasonal Power Cart	A: Individual B: 2 Individuals (Same Household)	\$800 \$1,350
Driving Range Eligible under respective membership categories	Adult Single Junior Single Couples/Family	\$225 \$140 \$400
Club Storage Includes Pull Cart Rental and Golf Club Washing	Adult Junior	\$170 \$130
Caddie/Clicgear Storage		\$90
Combo – Club Storage with Caddie/Clicgear Storage	Adult Junior	\$220 \$165
Locker Rental		\$40
Seasonal Pull Cart	One Pull Cart per Round	\$100
Leave of Absence	Save your spot for one season (See following Page)	\$200
Shares	Paid in Full 3 Year Installment Plan	\$750 \$250/year
Food & Beverage Minimum All KenWo Members must spend a minimum of \$200 (before Tax and Gratuity) on Food & Beverage purchases in the Dining Room, Bar, The Turn Canteen or Beverage Cart. Any Members not spending the minimum amount specified will be invoiced for the balance on October 31st.	Adult Single Couples Family Intermediate Juniors	\$200 \$400 \$400 \$150 N/A
Golf Nova Scotia / Golf Canada KenWo Golf Club is proudly registered with Golf Canada, the largest golf community across the country. Each Member of the club is required to be a member of Golf Canada at a cost of \$35, which is included in your membership dues. Golf Canada offers a wealth of benefits including Incident Protection Coverage. Visit www.golfcanada.ca for more information.		Included in Membership

Initiation Fee

Applicable to New Adult Members

Initiation fees are to be paid in full, or you may spread the payments out over two or three years, interest free. If you leave the Club before your obligation is complete, you will be required to pay the remaining amount owed.



Individuals:

Individuals accepted as new Adult or Intermediate members will pay the following initiation fees upon acceptance to the club plus HST.

- **Adults Aged 41 and over - \$1,000**
(3 Year Installments - Year 1 - \$400, Year 2 - \$300, Year 3 - \$300)
- **Adults Aged 26 to 40 - \$750**
(3 Year Installments - Year 1 - \$300, Year 2 - \$250, Year 1 - \$200)
- **Intermediate Aged 19 to 25 - \$500**
(3 Year Installment Plan - Year 1 - \$250, Year 2 - \$150, Year 3 - \$100)

Couples / Families:

Individuals accepted as new Couple or Family members will pay the following initiation fees upon acceptance to the club plus HST.

- **Couples Aged 41 and over - \$1,500**
(\$1000 for 1st Adult and \$500 for 2nd Adult)
- **Couples Aged 26 to 40 - \$1,125**
(\$750 for 1st Adult and \$375 for 2nd Adult)
- **Families Aged 41 and Over- \$1,500**
(\$1,000 for 1st Adult and \$500 for 2nd Adult)
- **Families Aged 26 to 40 - \$1,125**
(\$750 for 1st Adult and \$375 for 2nd Adult)

Couples / Families – Joining with Existing Member:

An individual who is joining as the “second” adult in a Couples or Family membership - their spouse is already a member of KenWo. The new member will pay a reduced initiation fee that correlates with the initiation fees noted above, in relation to their age. This fee must be paid in full in year 1 with no option to spread payment over 3 years.

Leave of Absence

Available to Current Members

Individuals: Annual fee
of \$200 (Taxes In)

Paying this fee will allow the member to remain “a member in good standing” and avoid being placed on the Waiting List upon return, while also avoiding being subject to paying the Initiation Fee upon their potential return to the club as a playing member.

Purchasing of Shares

The purchase of a share is not a requirement of membership at KenWo; however, should a member(s) want to join under the Couples or Family categories, at least one Adult must be a shareholder.

Shareholder Benefits:

- The applicable shareholder membership discount, the amount of which will be determined by the Board of Directors on an annual basis. NOTE: This privilege is in effect upon entering the Share Purchase Installment Plan.
- A vote at the Annual Shareholders Meeting.
- To volunteer for an elected position on the Board of Directors.

How to purchase:

Shares may be purchased in one lump sum payment of \$750 or 3 annual installments of \$250 each.

Share Transfer policy:

Should you wish to transfer a share into your name there is a share transfer fee of \$300. If the original owner of the share is your parent or spouse the transfer fee is \$50.

For more information, please contact **Brandy Martin** with any question.

Email: bmartin@KenWo.ca

Phone: 902-681-0678





Food & Beverage Minimum

All adult members of KenWo Golf Club are required to spend a minimum of \$200 (before tax and gratuity) within the Food & Beverage operation at the club before October 31st of calendar year. The minimum will be in effect when the Membership Payment is made. The minimum spend requirement includes all Food and Beverage purchases made in the Dining Room, Bar, Turn Canteen and Beverage Cart. Registration / entry fees for special events such as club tournaments, dinners, closing banquets, etc., will not count towards a members annual minimum spend requirements. There are no upfront or advance payments required for your minimum spend. Throughout the season, your purchases within the various F&B outlets at the club will be tracked under your member name, whether you pay cash, debit, credit, or charge to your House account. Should you not reach the minimum spending requirement of \$200 by October 31st, your member account will be billed for the difference. For example, Craig is an Adult member with a required spending amount of \$200 (before tax and gratuity). As of October 31st, Craig has spent \$125 in the F&B Operation throughout the season. Therefore, Craig will be billed the difference that would amount to \$75.

Food & Beverage Annual Minimums by Category

Adult (26+) - \$200

Couples - \$400

Combined amount

Family - \$400

Combined amount with spouse and junior aged members

Intermediate - (19-25)- \$150

Junior (5-18 yrs)

Not Applicable

Couples:

Adults who have joined as a Couple must spend \$400 - \$200/ adult; however, they may combine their annual purchases to reach their annual minimum spend requirements. For example, Craig and Amanda have a Couples membership whereby Craig spends \$350 and Amanda spends \$50 before October 31st – they have reached their minimum F&B spend requirement for the season.

Families:

Adults who have joined as part of a Family membership are required spend a combined amount of \$400; however, food and beverage purchases made by all family members, including juniors, will be included in the annual minimum spending requirement of \$400.



Food & Beverage Members Loyalty Program

- **Members earn points on all purchases made in the Food & Beverage Departments within the Club – Dining Room, Bar, Turn Canteen and Beverage Cart / Satellite Bar**
- **KenWo loyalty points have no monetary value**
- **Members earn 1 Point for every dollar spent, not including tax and gratuity**
- **Members can redeem points for any item sold within the Food & Beverage Department**

Q: How many points do I earn when I make a purchase?

You earn 1 point for every dollar spent. For example, if you purchased something from the Turn Canteen for \$5 you would receive 5 KenWo loyalty points.

Q: How do I know how many points I have?

Your loyalty points balance is noted on your member account that can be found in the member area of the website. Your loyalty balance is also reflected on your receipts from all F&B departments and Pro Shop. You can also check your balance on your monthly statement.

Q: Do my points carry over to next year?

Any unused points will not be carried forward in years. All loyalty point balances will be zeroed out on October 31st. All Loyalty Points expire annually on October 31st.

Q: How do I redeem my points?

You will require 20 x the value of the item in loyalty points to make a redemption. Loyalty Points have no Cash Value. For example; to redeem your loyalty points for a \$5 item you will need 100 Loyalty Points. Ask your server to redeem points.

Q: What if I am short loyalty points, can I pay the remaining balance in cash?

No, you must have enough loyalty points to purchase the item you want to make redemption for.

Q: Do I have to sign up for the program?

No, all KenWo members automatically earn points when they spend at the club.



Member House Account Policy

KenWo is pleased to provide all members with a charge account as part of their member privileges during the golf season. Members are permitted to charge all purchases they make at the Club to their account. For example: Food & Beverage, Pro-Shop, Carts, and Guest Green Fees etc. It is a mandatory requirement of membership that you register a valid credit card with club administration staff which will be held securely on file compliant with Canadian data protection laws. Invoices/statements are issued the first week of each month for the previous month's purchases. Sign-up for Online Accounts to view your account charges Online at anytime via your Member login on our website and visit "My Account" to see account charges. Payment of the statement will be processed on the registered credit card 14 days after the statement is issued unless the account has been settled by other means prior to this date (i.e. paid by cheque, cash, debit or email transfer). This provides all members with a minimum of two weeks to check their statement and confirm all charges before payment is processed to their credit card or paid by other means.



KenWo Golf Club Membership Renewal Package

Booking Policy

Members can book tee times up to four (4) days in advance. Tee Times can be booked in Person; by Phone: (902) 681-5833 or Online (KenWo.ca).

Member Online Booking

Members can book tee times online (up to four days in advance) by activating their Member Account with the ProShop Staff. Once your account is activated, visit the Member Section of the website and login.

- Once you are Logged in to the members sections, click on the “book a tee time” Button
- On the next page, select your Membership Type
- Select your desired tee time
- You have up to 4 minutes to complete the booking
- All player’s names in the group must be added. You can choose from the player roster to add your partners
- To prevent double bookings, the same player cannot be booked within a 5 hour period on the day that is being booked.
- Group Captain – the individual reserving the tee time – will have the ability to cancel or modify the booking online via their member booking profile.
- Within 24 hours of the actual tee time, all changes MUST be made directly with the Pro Shop
- Upon completion of the booking by the Group Captain, an email confirmation will be sent to ALL group members immediately.



Starting Times

Opening – Mid-May:

Weekdays -8:00 AM / Weekends -7:00 AM

Mid-May - September 15:

Daily 6:30 AM

September 15 - October 15:

Weekdays -8:00 AM / Weekends -7:00 AM

October 16th - October 31:

Daily @ 8:00 AM

November 1 – Closing:

Daily @ 9:00 AM

Junior Playing & Practice Times

*Subject To Change

Playing

Juniors are restricted to the following playing times:

Regular Juniors (11-18 yrs old)

- Weekdays - NO Restrictions
- Weekends - After 12:00PM Only – No Playing Adult Required
- **Tee Colour:** Regular Juniors play from tee designated by KenWo PGA Professional's

Young Juniors (9-10 yrs old)

- No Play Before 2:00 PM daily.
- All play After 2:00 PM – No Playing Adult required
- **Tee Colour:** All Young Juniors play from Orange Tee Blocks

Swing Start (5-8 yrs old)

- All play restricted to After 4:00 PM daily
- MUST be with a playing or walking adult at all times or an older playing regular junior – junior aged 16 to 18 yrs old.
- **Tee Colour:** All Swing Start Juniors play from 100 Yard Markers

Practice

Juniors are restricted to the following practice times:

Regular Juniors (11-18 yrs old)

- NO restrictions

Young Juniors (9-10 yrs old)

- Weekdays & Weekends - Before 12:00 – Adult Required / After 12:00 – No Adult required

Swing Start (5-8 yrs old)

- Weekdays - No Restrictions – Adult required at all times
- Weekends - After 12:00 – Adult required at all times

Other

- Adult players or walkers are required with juniors aged 8 and under; however, the maximum number of people in the group, including golfers and walkers, MUST not exceed 6 people (A MAXIMUM of 4 GOLFERS)
- Tee times can be booked up to 4 days in advance
- Maximum of 4 golfers per group
- As per our regular tee time policy, single players may not book a tee time



KENWO
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Our Team

Senior Management Team

Rene MacKay

Director of Golf
PGA Executive Professional
Phone: (902) 681- 0678
Email: rmackay@KenWo.ca

Derek MacKinnon

PGA Head Golf Professional
Phone: (902) 681- 0678
Email: dmackinnon@KenWo.ca

Rick Phelan

Superintendent
Phone: (902) 681-2843
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Brandy Martin

Administrative Assistant
Phone: (902) 681- 0678
Email: bmartin@KenWo.ca

Deb Barclay

Food & Beverage Manager
Phone: (902) 681-0214
Email: dbarclay@KenWo.ca

PGA Professional Staff

Laura Reid

Class A Golf Professional
Email: lreid@KenWo.ca

Jordan Milne

Assistant Golf Professional
Email: jmilne@KenWo.ca

Ryan Trimper

Assistant Golf Professional
Email: rtrimper@KenWo.ca

Follow us & Tag us!

Keep up to date with the happenings around our Club House during our active golf season by joining our social media accounts. Tag us! Please share your favourite KenWo pics and moments.

Instagram: @Kenwogc Facebook: @Kenwogolclub



KenWo Golf Club Membership Renewal Package



2024 Membership Form

Page 1 of 3

PLEASE PRINT

Name in Full: Dr. Mr. Mrs. Ms. _____

Home address: _____

City: _____ Postal Code: _____

Telephone #: Home: _____ Office: _____ Cell: _____

Email: _____ Date of Birth (M/D/Y): ____/____/____

Please complete if spouse or co-habiting partner is a member:

Partner's Name : Dr. Mr. Mrs. Ms. _____ Cell: _____

Date of Birth (M/D/Y): ____/____/____ Email: _____

Junior Members under Family Memberships:

Name Gender Date of Birth (M/D/Y)

All Prices include HST

Shareholder discount of 10% in all adult membership categories.

*Couples with 2 shares receive an extra 5% discount

ADULT Memberships	Shareholder	Non-Shareholder	TOTAL
Adult A (41 years and older)	<input type="checkbox"/> \$1,620	<input type="checkbox"/> \$1,795	
Adult B (36-40)	<input type="checkbox"/> \$1,380	<input type="checkbox"/> \$1,525	
Adult C (26-35)	<input type="checkbox"/> \$1,150	<input type="checkbox"/> \$1,270	
Intermediate (19-25)	<input type="checkbox"/> \$860	<input type="checkbox"/> \$950	
Couples* At least one adult must hold a Share	<input type="checkbox"/> \$2,995		
9-Hole (Only available to 2023 9 hole Members)	<input type="checkbox"/> \$1,245	<input type="checkbox"/> \$1,380	



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2024 Membership Form

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FAMILY Memberships		TOTAL
*Full and Flex requires at least one adult to be a Shareholder Not available to Couples without a Junior. Not available for Grandparent/Grandchildren		
Family Full* At least one adult must hold a Share (Includes 2 Juniors)	<input type="checkbox"/> \$3,200	
Family Flex* At least one adult must hold a Share (Includes 2 Juniors)	<input type="checkbox"/> \$2,725	
Additional Junior under family Membership (See detailed dues chart)	<input type="checkbox"/> \$175	
Single Junior Clinic Fee # of Juniors _____	<input type="checkbox"/> x \$40	

JUNIOR Memberships *Junior Clinic Fees Included		TOTAL
Swing Start - (Ages 5-8) With a parent/grandparent Member	<input type="checkbox"/> \$345 <input type="checkbox"/> \$315	
Young Junior - (Ages 9-10) With a parent/grandparent Member	<input type="checkbox"/> \$495 <input type="checkbox"/> \$445	
Junior Membership - (Ages 11-18) With a parent/grandparent Member	<input type="checkbox"/> \$575 <input type="checkbox"/> \$525	

For further information on membership opportunities, please contact KenWo Golf Club's
Administrative Assistant Brandy Martin at 902 681-0678, bmartin@KenWo.ca

OTHER SERVICES		TOTAL
Leave of Absence	<input type="checkbox"/> \$200	
Share Purchase	Lump-sum <input type="checkbox"/> \$750 Share Installment (3 @ \$250/yr)Member <input type="checkbox"/> \$250	
Driving Range	Adult <input type="checkbox"/> \$225 Junior <input type="checkbox"/> \$140 Couples/Family (as per membership) <input type="checkbox"/> \$400	
Club Storage	1 Set Adult <input type="checkbox"/> \$170 Junior <input type="checkbox"/> \$130	
Caddy/Clicgear Storage	<input type="checkbox"/> \$90	
COMBO – Club Storage with Cart/Caddie Storage	Adult <input type="checkbox"/> \$220 Junior <input type="checkbox"/> \$165	
Seasonal Pull Cart Rental: *Note: this is included in the above club storage	<input type="checkbox"/> \$100	
Seasonal Power Cart	Individual <input type="checkbox"/> \$800 2 Individuals (Same Household) <input type="checkbox"/> \$1,350	
Locker Rental	<input type="checkbox"/> \$40	
Surcharge for Payment Option #2 & #3: ***	<input type="checkbox"/> \$40	
Divisional Dues (Optional)	SR. Men's Organization (Wednesday AM Play) <input type="checkbox"/> \$20 Women's Division Prize Pool (Thursday AM Play) <input type="checkbox"/> \$15	
Initiation Fees * New Members Only -see page 6 for options *Plus HST*	<input type="checkbox"/> _____	

Payment Information:**TOTAL \$**

Option # 1: ☐ 6 Equal Payments of \$_____ Charged Monthly December to May ~ No SurchargeOption # 2: ☐ 4 Equal Payments of \$_____ Charged February to May ~ Surcharge AppliesOption # 3: ☐ 3 Equal Payments of \$_____ Charged Monthly March to May ~ Surcharge AppliesOption # 4: ☐ \$_____ Pay in Full by March 1st

*All post-dated cheques must accompany 1st payment; credit card payments will be processed automatically for KenWo Charge
14 days after KenWo Account Statements are released.

Credit Card # _____ Exp. Date: ____/____/____

Dated : _____ Signature: _____



Charge Account Agreement

I, _____, confirm to KenWo Golf Club that it is my desire, as a member in good standing, to set up a charge account to make purchases at the club throughout the season.

I understand that KenWo will provide monthly statements for monthly purchases within the first week following month end. Payment for outstanding purchases will be processed on the registered credit card no later than the 14 days after statements are issued unless the account has been settled prior to this date. This timeline will provide our members with a 2-week window to review charges on their accounts before payment is processed.

I understand that this charge account will remain active under the following scenarios:

- ☐ Until credit card expires or becomes invalid
- ☐ Until either party, myself or KenWo, withdraws from the agreement

If at any time my account payment cannot be processed with the card on file, KenWo Golf Club will contact me to settle the balance owing. If it is not paid in full within two weeks of KenWo Golf Club contacting me, my charging privileges will be suspended until the balance is paid in full. If this occurs more than 2 times throughout any golf season, all charging privileges will be revoked without notice. To set up a charge account it is mandatory that you provide a valid credit card to the business office which will be held securely on file compliant with Canadian data protection laws.

Dated: _____

Signature: _____

Credit Card information:

Name as it appears on the card:

Mailing address associated with your credit card:

Street/PO Box:

Postal Code : _____

Credit Card Number:

Expiry date: ____/____

I would like the following KenWo members to be linked to my account: (e.g. Spouse/Children)

I would like to set up an AUTO-GRATUITY on all Food & Beverage charges in the amount of:

☐ 10% ☐ 15% ☐ 20% ☐ Other _____

ALL MEMBERS MUST SIGN ALL RECEIPTS



Share Purchase Agreement

Once a Share is purchased and paid for in full, the Shareholder is eligible to receive the following privileges:

- The applicable shareholder membership discount, the amount of which will be determined by the Board of Directors on an annual basis.

NOTE: This privilege is in effect upon entering the Share Purchase Installment Plan.

- A vote at the Annual Shareholders Meeting.
- To volunteer for an elected position on the Board of Directors.

The “Shareholder” is the person whose name is on the Share Certificate.

By signing this, I, _____, agree that I have read and understand the above privileges of becoming a Shareholder of KenWo Golf Club.

Signature

Witness

Dated